

# NSDCEA NEWS



2010



*"Autumn is a second spring  
when every leaf is a flower."*

*- Albert Camus*



*ISSUE # 3*

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- NSDCEA NEEDS YOUR HELP IN 2011

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# OCTOBER MEETING ANNOUNCEMENT

October 12, 2010

6pm - Shadowridge Country Club

1980 Gateway Dr. Vista, CA 92081

Social "hour" begins at 5:30 pm



**Sandra J. Hartness**

*President, Asset Services Inc.*

Discussing...

## THE TAX CONSEQUENCES of SHORT SALES & FORECLOSURES



*Sandra has been president of Asset Services, Inc. since its inception in 1979. She has an extensive background in real estate exchanges and the tax aspects of real estate transactions. Sandra also has a Masters Degree in Taxation. She has served as treasurer of the Federation of Exchange Accommodators and as a member of its board of directors. She has been a tax consultant specializing in exchange transactions and the related tax aspects for over twenty seven years.*

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**AUTUMN  
WORD SEARCH**

ACORN	LEAVES
AUTUMN	OCTOBER
CHANGE	PUMPKIN
COLORFUL	RAKING
COOL	SQUASH
FALL	THANKSGIVING
HALLOWEEN	TURKEY
HARVEST	

*Don't Forget to Bring Your COMPLETED  
Word Search for a FREE RAFFLE TICKET  
at the Meeting!*

# Support Your Escrow Industry

## Join CEA

### Benefits Include:

**Member's Only Access to the CEA Comprehensive Web site**  
offering a myriad of information to escrow professionals, including association-specific material, helpful industry-related links, forms, educational classes including notary certification, alerts, newsflashes, plus a CEA store and web mall. Visit [www.ceasescrow.org](http://www.ceasescrow.org)

### Exchange of Ideas and Education

through local regional meetings with prominent speakers and updates from your elected representatives on the CEA state board, who meet several times each year and report back to you.

### The CEA NEWS

a quarterly publication full of educational articles written by knowledgeable professionals in escrow and related fields.

### Representation in Sacramento

by a professional legislative advocate. CEA members have a voice that is heard by your elected representatives.

### A Professional, on-going public relations program

directed at creating an awareness and appreciation of escrow work among escrow practitioners, the general public, members of allied industries and your legislators.

### Professional Designations

CEA offers the only statewide program for professional designation of escrow practitioners based on comprehensive examination.

[Click here](#) to Download the official membership brochure

[Click here](#) to Download the official application

Please Join Us Today!



# NSDCEA COMMITTEE POSITIONS

*We Need Your Help in 2011*

## **Looking to Make Connections in the Escrow Industry?**

The North San Diego County Escrow Association is in need of your participation in 2011. PLEASE become involved and make a difference in this wonderful professional organization. **WE CAN'T DO IT WITHOUT YOU!**

### **WAYS YOU CAN GET INVOLVED:**

**MEMBERSHIP:** A Great way to meet new people. Receive, process and maintain membership. Presentation of membership packages to new members at Dinner Meetings.

**PROGRAMS/EDUCATION:** Responsible for helping to develop, organize and arrange programs for monthly meetings. Responsible for contact & coordination with guest speakers. Introduce speaker at meeting and present gift of thanks. Report on a monthly basis as to future programs and current months meetings.

**RESERVATIONS & CHECK-IN:** Receive and process monthly dinner meeting reservations. Plan and coordinate monthly meetings with venue, including number of seats & meals. Arrange for check-in of attendees at the meeting & collect payments to be handed to the Treasurer.

**MEDIA AND NEWSLETTER:** Responsible for the monthly newsletter, meeting announcement and writing of press releases, upkeep of social media sources, such as facebook, etc.

**RAFFLES & DONATIONS:** This is a great way to meet the members face to face. No requirement to attend monthly Board meeting. Maintain a sign-up sheet for monthly raffle gifts. Send monthly reminders for raffle gifts prior to dinner meetings. Sell raffle tickets & conduct the raffle at the monthly membership meeting. Report and surrender monthly raffle proceeds to Treasurer.

**SECRETARY:** Take notes/ transcribe all that is said/spoken and what occurs at the monthly Board of Directors meetings & General Membership Dinner meetings. Type report and distribute to board members at the following month's meeting.

**TREASURER:** Maintain books, records and electronic accounting data. Collection & deposits for accounts receivable. Processing of accounts payable. Prepare monthly/yearly financial statements and report financials at monthly board of director's meetings.

**PRESIDENT:** Presides over board meetings and the general meetings.

**VICE PRESIDENT:** 2nd to President.

**SR DIRECTOR / JR DIRECTOR:** Attend State Board Meetings on behalf of NSDCEA and CEA Committee Meetings. Reports back to NSDCEA on the latest and most current legislation, info on conference, education and forms & practices.(SR Director is a 3 yr position / Jr Director is a 2 year position)

If you are interested in any of the above positions, or finding out if there are other ways that you can assist your regional association, please contact your 2010 President, Tina Patterson at [Tina.Patterson@northcoastescrow.com](mailto:Tina.Patterson@northcoastescrow.com) or contact one of the other 2010 board members.

**THANK YOU!**